

SCOWLINES

OFFICIAL PUBLICATION FROM THE INLAND LAKE YACHTING ASSOCIATION



2020 ILYA Dues

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2021 Planning

Most of the 2021 regattas are confirmed. This allows our local clubs to begin 2021 planning. We face an unknown year but "locking in" our dates allows us to cancel one event and re-schedule home lake racing to provide our sailors with a full summer. The best of intentions are at heart to all of this planning; there is no crystal ball today that will tell us how we will look next May through September. Thanks to all our local clubs for reserving our standard dates to proceed. Standby. . .

If you need to add a regatta, please submit the dates when your club is ready.

It's Christmas and Online Shopping is on the Rise

Consider signing up for Amazon Smile which returns a most minimal donation to the ILYA or your other favorite charitable organization.

Here's how to sign up for AmazonSmile

1. Visit smile.amazon.com.
2. **Sign** in with your Amazon.com credentials.
3. Choose a charitable organization to receive donations, or search for the charity of your choice.
4. Select your charity.

Your Amazon icon on your top bar will be entirely orange in color. Additionally, you will see Supporting: Inland Lake Yachting Association in the top left. Thanks for this consideration. Sign in with AmazonSmile rather than your regular Amazon account.

OKTOBERFEST - GLSS and WHAT TO DO NOW?

This marks the end for most of our youth sailors up north. [Here are the results.](#)

And what to do all winter?

- There are loads of folks participating in virtual regattas.
- Watch David Dellenbaugh online in his Fall Series.
- Get ready for the 2021-2024 Racing Rules of Sailing which has already been placed online
- Order your latest equipment - boat, sales, repairs
- Get creative - we all know how to Zoom now. Get an adult sailor from your club to lead a session where you feel comfortable asking questions

- GO TO SAILZING! Honestly, this is the best site around. Learn about rigging, points of sale. See interviews. It is a wealth of sailing info. The ILYA Rules Presentations are here. Get together with a few friends and learn a rule a week.
- Watch the ILYA Spring Fast Forward videos. The ILYA Foundation funded this project. Roble-Shea are amazing. Tricks to picking your lane, line sights, rigging or adjusting that helps your performance while sailing.
- MC fleet - watch the class website. Many from 'up Nort' travel to Eustis for winter warmth and just plain old friendship. Get a buddy and get on down there. There is a regatta a month. Just take the boat and leave it. Fly back down and enjoy more sailing.

Editor's Lifeline this past summer - Clubspot

I have the pleasure (?) of serving as Lake Beulah's treasurer. What, you might ask? Yep, somehow I got hoodwinked by the immediate past treasurer to consider this. If we are like you, Lake Beulah used to be a little volunteer club with a hundred or so members and a few parties. We now look like a small business. Our budget is not that large but our transactions come in at \$8-25 so take our nearly \$200,000 and divide that by the small dollar amount of our events and you can see the volume of transactions the treasurer manages. You are probably exactly the same. Suddenly, our clubs are hiring accountants or bookkeepers and we have turned into another animal compared to when you joined. Then look at our younger sailors with families - they don't live on our lakes but travel here for the weekends, the children are busy with sailing, they work harder than ever and the time available to handle the club's finances is falling on the older members. Then ADD COVID. . .

Beulah has changed with the times: credit cards for bar and event/regatta registrations, online registration but still a lot of cash transactions. Running to the bank a couple times a week to keep the cash boxes as we like. We had talked cursorily about moving to a cashless system to provide us with a larger pool of volunteers for that coveted position of treasurer. If you did not have to run to the bank, could not someone from Chicago or Madison be the treasurer? But would our members accept a credit card fee, would they trust online registration? ADD COVID. . .

Providence ----- Beulah had already begun using Clubspot three years ago for scoring. Then we began two years ago using Clubspot for our dues collection. The Inland jumped on board at the same time so there were some efficiencies for the user. Our dues collection will be in its third year for 2021. Some pay by check; some charge. **COVID - March 17th** marks the day I knew Clubspot would allow me to function in an efficient, touchless manner. I looked at its capability and knew I could handle all our financials from my desk. In an instant, Lake Beulah moved to a NO CASH, NO CHECK system.

- I could set up events - yes, we still had carry out events on the water.
- I could invoice those who were later in paying their dues or had other problems with our dues and registration process
- Each member had a House Account
- Monthly invoicing was automatic - I did nothing
- Scoring happened from someone's home with scores photographed in to our scorer (whether recorded audio or on paper and photographed), everyone was safe at home.
- Emails and texts could be sent out
- Each morning I woke up and went to Clubspot and I saw all the transactions and dates of deposits. Truly I went to the bank three times from March to September.
- I could refund from the system. Loads of cancellations this year but, voila - I refunded from Clubspot
- I could have used them for our website but there was a personal limit on my part.

Without missing a beat, I had all the tools I needed to handle Beulah's financials from a keyboard.

What's on the horizon for us?

- Beulah will attempt to apply for a 501(c)(7) status - a few of you already have that designation. When we dealt with cash, we were not proficient enough to keep good data on member v non-member income. Now I have it. Each transaction at the bar will be linked to a House Account or marked "non-member"
- Here's the next "trick". I got all the above all figured out so I am going to attempt to add General Ledger codes to all our budgeted line items. Then when there is a deposit or

expense, I can link that in Clubspot to Quickbooks. I can only dream of the day when the bank has a deposit of \$2100 and it goes to five different categories or classes in QB and I don't have to take the time to configure each and every deposit. --- I feel like a kid in a candy shop.

No, I am not on their payroll but I know a good thing when I see it. The owners are young (by my standards) but old enough to be accomplished in this endeavor. Both are capable, capable sailors - an Olympian and an All-American. They are young, creative, adaptable, responsive, eager ---- it is a dream for me because I get what I want! There is so much similarity in all our clubs' administrative style that we can benefit from learning from each other. (In a life long, long ago, Delavan and Beulah came onto another platform simultaneously. Richard Beers and I would meet at Panera's or our homes to compare notes. We taught each other our tricks. We thought through our processes. He was invaluable to me). Pewaukee, Geneva Lake Sailing School, Delavan, Beulah and the Inland are up on this platform. If you need information, contact Clubspot directly. Please, please feel you can ask me about my experience. I am meeting with another ILYA club tonight to tell them of my experience. You have to identify your needs and determine how best to meet them. For Beulah, Clubspot has been exactly what we needed to maintain our volunteer feel and yet move technologically forward.

My dream would be a user's group where we could help each other. Richard Beers and I depended upon each other. Our websites were improved because we worked together. And isn't that how the Inland really works? We sail together, we socialize together, we raise our children together and we learn together from our clubs' actions.

Best of luck in 2021. May we all return to normal financial status -- I mean really have some money coming in and enjoying these marvelous clubs we all enjoy.



Tentative Regatta Schedule for 2021

Yep, everyone is chomping at the bit for NORMAL SAILING. At least 2021 will not catch us unprepared. The preliminary dates are in with some question about the X's in late June early July. The ILYA Champs, will be moved up to August 11-18. This is a bit early but to wait a week finds our youth sailors back in college and school. So here goes for a first run so the local clubs can begin planning.

May

1-2 Cedar Icebreaker C --- CONFIRMED

8-9

15-16 C/MC Cedar, WI - CONFIRMED

Geneva E

22-23 Labelle Tuneup - CONFIRMED

29-31 Memorial Day weekend

June

5-6 Wawasee E Regatta - CONFIRMED

12-13 MIR C (Host not announced – Delavan or Beulah?);

WI MC Champs – Monona (tentative date);

2020 (Yes, that's right) E Nationals – Little Egg Harbor- CONFIRMED

18 AJH X Regatta – Cedar - CONFIRMED

18-20 C Nationals – Muskegon, MI - CONFIRMED

26-27 A Nationals- Pewaukee - CONFIRMED

MC Nationals – Clear - CONFIRMED

28 LBSS Opti

29-30 TRAP – X at Pine

July

1-2 Lake Country Beginners X Clinic

- 6-7 Quad Lakes – Nagawicka CONFIRMED
- 9-11 ILYA MC Invite – DATE CONFIRMED BY BYLAWS
ILYA E Invite – DATE CONFIRMED BY BYLAWS
- 12-15 Dinghyfest X Mon-Tue; Opti Wed-Thu, Melges 14 O’pen Bic Fri - CONFIRMED
- 16 TRAC – Cedar
- 17-18 ILYA C Invitational – DATE CONFIRMED BY BYLAWS
- 19-20 Oshkosh Xtreme - CONFIRMED
- 24-25 WYA X – Delavan - CONFIRMED BY BYLAWS
- 26 No Tears Opti - Date CONFIRMED BY BYLAWS
- 28-31 ILYA X Champs – DATE CONFIRMED BY BYLAWS

August

- 1-3 ILYA Opti Champs – DATE CONFIRMED BY BYLAWS
- 5 Pram Power – North CONFIRMED
- 6-8 WYA C – Okauchee - CONFIRMED BY BYLAWS
- 13-14 X Blue Chip – Cedar - CONFIRMED
- 16-17 Opti Blue Chip – LaBelle
- 11-18 ILYA Championships – DATE CONFIRMED BY EXEC. DIRECTOR

SEPTEMBER

- 9-11 **2021 E Nationals - Torch Lake, MI - CONFIRMED**
- 11-12 Dorn MC Regatta – Beulah
Fall C and MC – Maxinkuckee
- 18-19 C Blue Chip – Okauchee - CONFIRMED
- North Lake Fall Classic - CONFIRMED
- 24-26 E Blue Chip - Pewaukee CONFIRMED

- 25-26 Nan Norris C Challenge – Beulah
USODA Midwest
Polar Bear MC and C – Davenport, IA

As your dates become clear, Scowlines is happy to mark the event as confirmed. A little positive thinking and LET'S SAIL!



2020 Calendar

Watch for announcement of ILYA Board Meeting which will be held virtually. If you have a comment beforehand, send it to your fleet representative or the Fleet Council or Regatta Coordinating Chair. Commodore Beth Wyman and Executive Director Dave Berg are always available.

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